



**ROAD & BRIDGE**  
**SALINE COUNTY, KS**

Invitation to Bid  
**2021/2022 Excavator**

November 5, 2021

# INVITATION TO BID

Date: November 5, 2021  
Bid No: 2021-24

Sealed bids will be received by the Administrative Resource Center located in Room 217 of the City-County Government Center, 300 W. Ash P.O. Box 5040 Salina, KS 67402-5040 until **4:00 pm on December 20<sup>th</sup>, 2021.**

At which time proposals received will be publicly opened and read aloud for:

## ***2021/2022 Excavator***

Said proposals must conform to the specifications and instructions to bidders.

Detailed specifications and instructions to bidders can be obtained from the Administrative Resource Center, 300 W. Ash Room 217, Salina, KS 67401, (785) 309 5810 or by downloading them from the County's website:

<https://www.saline.org/Departments/County-Administrator/Purchasing> or Saline County Kansas on DemandStar: <https://www.demandstar.com/app/agencies/kansas/saline-county/procurement-opportunities/8816986d-5ba0-48be-8b17-6f04179498bd/>.

Addendums will be posted on Saline County's website under Purchasing/Invitation to Bid and DemandStar and sent out to the list of Planholders no less than 7 days prior to the bid opening. To be placed on the Planholder's list and automatically receive bid addendums, vendors must register for the Planholder's list on the County's website under Purchasing/Invitation to Bid. **Bidders are highly encouraged to register.**

Bids that fail to acknowledge and include the addendum changes/requirements in their proposal will be rejected.

All bids must be submitted on the forms provided in the following contract documents in a sealed envelope addressed to Administrative Resource Center, 300 W. Ash Room 217, Salina, KS 67401. The Project Name or Project Number shall be clearly printed on the outside of the envelope. Emailed and faxed bids will be accepted on this project. Please mail in ample time to ensure your bid is received by the deadline.

Any questions regarding the bidding process are to be addressed to Saline County Administrative Resource Center at (785) 309-5810.

Any questions regarding the bid conditions or specifications are to be addressed to Darren Fishel, Road & Bridge Director [Darren.fishel@saline.org](mailto:Darren.fishel@saline.org) or 785-826-6527.

The County reserves the right to reject any and all bids and to waive technicalities. Saline County shall make the decision as to what constitutes a technicality. No bid may be withdrawn after opening time for a period of 60 days. Late bids will be rejected.

# BIDDING INFORMATION

## 1. Scope

The instructions to bidders and general conditions described herein apply to transactions on material, supplies or services with an estimated aggregate cost of \$10,000.00 or more.

## 2. Definitions (as used herein)

- a. The term "Invitation for Bid" means a solicitation of formal sealed bids. The acronym "IFB" means Invitation for Bid.
- b. The term "bid" means the offer as a price by the bidder.
- c. The term "bidder" means the offeror.
- d. The term "County" means Saline County, Kansas.
- e. The term "County Commission" means the governing body of Saline County, Kansas.

## 3. Preparation of Bids

- a. Bidders are expected to examine the specifications, drawings and all special and general conditions. Failure to do so will be at the bidder's risk.
- b. Each bidder shall furnish the information required by the IFB. The bidder shall sign the IFB and print or type his name, address and telephone number on the face page and on each continuation sheet thereof on which he makes an entry.
- c. Unit price for each unit offered shall be shown, and such price shall include packing and shipping unless otherwise specified. A total shall be entered in the "Total" column for each item offered. In case of discrepancy between the unit price and extended price, the unit price will be presumed correct, subject, however, to correction to the same extent and in the same manner of any other mistake.
- d. The bidders must state a definite time for delivery of supplies or performance of services.
- e. The bidder should retain a copy of all bid documents for future reference.
- f. All bids must be signed with the firm name and by an officer or employee having authority to bind the company or firm by his/her signatures.

## 4. Addendums

- a. Addendums will be posted on Saline County's website under Purchasing and DemandStar and sent out to the list of Planholders no less than 7 days prior to the bid opening. If an addendum must occur within the 7 day window, the bid opening date will be adjusted and bidders notified.
- b. PLANHOLDER'S LIST: To be placed on the Planholder's list and automatically receive bid addendums, vendors must register for the Planholder's list on the County's website under Purchasing or DemandStar. **Bidders are highly encouraged to register.** Ultimately, it is the vendor/bidder's responsibility to check the County's website or DemandStar for addendums.
- c. Bids that fail to acknowledge and include the addendum changes/requirements in their proposal will be rejected.

## 5. Submission and Receipt of Bids

- a. Bids must be received prior to the specified time of opening as designated in the IFB.

- b. All bids must be submitted in a sealed envelope addressed to Administrative Resource Center, 300 W. Ash Room 217, Salina, KS 67401. The Project Name or Project Number shall be clearly printed on the outside of the envelope.
- c. Faxed or emailed bids will be allowed for this IFB. If a bidder elects to submit their bid via email or fax, the vendor understands and agrees that said submission will not maintain the same confidentiality as a sealed bid. Emailed bids must be sent to both: [nancy.bassett@saline.org](mailto:nancy.bassett@saline.org) and [Hannah.stambaugh@saline.org](mailto:Hannah.stambaugh@saline.org)
- d. Samples of items, when required, must be submitted within the time specified at no expense to the County. If not destroyed by testing, samples will be returned at the bidder's expense unless otherwise specified by the IFB.
- e. Late bids will be rejected.
- f. Failure to follow these procedures is cause for rejection of bid.
- g. Bids having any erasures or corrections must be initialed by the bidder in ink. Bids shall be signed in ink. All bid amounts shall be typewritten or filled in with ink.

#### 6. Acceptance of Offer

The signed bid shall be considered an offer on the part of the bidder; such offer shall be deemed accepted by the County upon issuance of a Purchase Order or other contractual document.

#### 7. Firm Prices

The bidder warrants that prices, terms and conditions quoted in his bid will be firm for acceptance for a period of not less than sixty (60) days from the bid opening date unless otherwise specified in the IFB. Such prices will remain firm for the period of performance of resulting purchase orders or contracts which are to be performed over a period of time.

#### 8. Estimated Quantities

Whenever the County requests prices to be firm for a period of performance, the quantities or usages shown are estimates. Purchase quantities may vary. The County will only be bound for actual quantities ordered.

#### 9. F.O.B. Salina, Kansas.

Unless otherwise specified in the IFB, all prices quoted by the bidder must be F.O.B. Salina, Kansas with all delivery costs and charges included in the bid price. Failure to do so may cause rejection of bid.

#### 10. Discounts

Unless otherwise specified in the IFB, discounts offering 10 or more days will be considered when evaluating submissions.

#### 11. Award

- a. Saline County will recommend awarding the contract to the contractor who submitted the lowest and best responsive bid, as determined by the County to be the most advantageous when considering price and other factors, of which conforms to the specifications and instructions to bidder. The County is not required to accept the lowest bid.
- b. The County reserves the right to accept or reject any and all bids or part of bids, to waive irregularities and technicalities, and to request rebids on material described in the IFB.
- c. The County also reserves the right to award the contract on such material as the County deems will best serve its interest.

- d. The County reserves the right to award the contract on a split-order basis, lump-sum or individual-item basis, or such combination as shall best serve the interest of the County unless otherwise specified.

## 12. Brand Names

If and wherever in the specifications of brand names, make, name of any manufacturer, trade name, or vendor catalog number is specified, it is for the purpose of establishing a grade or quality of material only. When the County does not wish to rule out other competitors' brands or makes, the phrase OR EQUAL is added. However, if a product other than the specified is bid, it is the bidder's responsibility to identify such product in his bid and must prove to the County that said product is equal to or better than the product specified. Unless otherwise specified, evidence in the form of samples may be requested if the proposed brand is other than specified by the County. Such samples are to be furnished after the date of bid opening only upon request of the County. If samples should be requested, such samples must be received by the County no later than four days after formal request is made.

## 13. Variations of Specifications

For purposes of bid evaluation, bidder must indicate any variances from our specifications and/or conditions, no matter how slight. If variations are not stated in the proposal, it will be assumed that the product or service fully complies with the County's specifications.

## 14. Quality

All materials used in the manufacture or construction of supplies, materials or equipment covered by this bid shall be new. The items bid must be new, the latest make or model, of the best quality and highest grade workmanship.

## 15. Acceptance of Material

The material delivered under this proposal shall remain the property of the seller until a physical inspection and actual usage of this material and/or service is made, and thereafter is accepted to the satisfaction of the County. It must comply with the terms herein, and be fully in accordance with specifications and of the highest quality. In the event the material and/or services supplied to the County is found to be defective or does not conform to specifications, the County reserves the right to cancel the order upon written notice to the bidder and return product to bidder at the bidder's expense.

## 16. Timely Delivery

Time will be of the essence for any orders placed as a result of this bid. The County reserves the right to cancel such orders, or any part thereof, without obligation if delivery is not made within the time(s) specified on the proposal form.

## 17. Price Changes Contracts

If this IFB is for an estimated quantity of supplies, etc., versus purchase of a specified quantity of articles or service, consideration in awarding bid for yearly contracts will be given:

First to bidder offering firm prices for full contract period; and, Second to bidder offering firm prices subject to market price reduction.

## 18. Copyright or Patent Rights

Bidder warrants that there has been no violation of copyrights or patent right in manufacturing, producing or selling the goods shipped or ordered as a result of the bid, and bidder agrees to hold the County harmless from any and all liability, loss or expense occasioned by any such violation.

## 19. Conflict of Interest

The bidder, by acceptance of this order, certifies that to the best of his knowledge or belief, no elected or appointed official of the County of Saline, Salina, Kansas is financially interested, directly or indirectly, in the purchase of the goods or services specified on this order.

## 20. Taxes

Saline County is exempt from any taxes imposed by the State and/or Federal Government. Exemption certificates will be provided upon request.

## 21. Failure to Quote

If you do not wish to quote on this requirement, return quotation sheet and state reason; otherwise, your name may be removed from our mailing list.

## 22. Manufacturer's Certification

The County reserves the right to request from bidders a separate manufacturer certification of all statements made in the proposal. Failure to provide such certification may result in rejection of bid or default termination of contract for which the bidder must bear full liability.

## 23. Affirmative Action

Bidders must comply with K.S.A. 44-1030 et. seq., the Kansas Act Against Discrimination, which: 1) precludes discrimination against any person in the performance of work under this contract because of race, religion, color, sex, national origin or ancestry; 2) require solicitations or advertisements for employees include the phrase, "equal opportunity employer"; and 3) allows the County to terminate their contract for default if provisions of the act are violated.

## 24. Default of Contract

In case of default by the bidder or contractor, the County may procure the items or services from other sources and hold the bidder or contractor responsible for any excess costs occasioned or incurred thereby.

## 25. Bonds

Bid security may be required when bids are being solicited for goods or services. Bid security shall be a bond provided by a surety company authorized to do business in Kansas or the equivalent in cash or otherwise provided in a form satisfactory to the BOCC. When a bid security is required, noncompliance shall result in rejection of the bid. If a bidder is permitted to withdraw their bid prior to an award, but after opening of bids, no action shall be held against the bidder or the bid security. When bid security is specified in the bid document and a contract is awarded, the following bonds or security shall be delivered to the County and shall become binding on the parties upon the execution of the contract:

- a. Bid Bonds used when bid security is required to ensure that the firm or individual awarded a contract will subsequently enter into contract with the County.
- b. Performance Bonds used when a guarantee is required to ensure that a firm or individual that has entered into contract with the County will complete the project within the terms of the agreement.
- c. Labor and Material Payment Bonds (Statutory Bond) used for all contracts exceeding \$5,000.00 entered into by the County for the purpose of making public improvement, constructing any public building or making repairs on same. The bonds are required by KSA 60-1111 and insure the payment of all indebtedness incurred for labor

furnished, materials, equipment or supplies used or consumed in connection with, or in or about, the construction, improvements or repairs. These bonds are issued in favor of Saline County and are filed with the Clerk of the District Court. The cost of filing the bond is the Contractors responsibility.

Nothing in this section shall be construed to limit the authority of the County to require other security in addition to the bonds described above. Unless the bond is statutory, the BOCC may withdraw the requirements for the bond at any time in the purchasing process. Every person who has furnished labor or material to the contractor or its subcontractors for the work provided in the contract, in respect of which a payment bond is furnished under this Chapter, shall have the right to sue on the payment bond for any amount unpaid at the time the suit is instituted and to prosecute the action for the amount due the person in the manner prescribed by Article II of K.S.A. Chapter 60.

## 26. Insurance

Unless specifically waived in writing, the County will require that successful bidders, through the competitive procurement process, provide certificates of insurance to assure that risks are prudently protected and the County's insurance program will not be adversely impacted losses or claims attributed to the contractor's operations, products, activities or services for the County.

- a. Certificates of insurance shall be provided by the successful bidder to the County Administrator to be kept on file with the bid documents.
- b. Construction and service contractors shall provide evidence of commercial general liability, workers' compensation and automobile liability coverage.
- c. Professional services and environmental contractors should provide evidence of professional liability, commercial general liability, workers' compensation and automobile liability coverage.
- d. The certificate of insurance shall be issued to:

Saline County Administrator  
300 W. Ash  
P.O. Box 5040  
Salina KS 67402

- e. The certificate should evidence a thirty (30) day cancellation clause and the inclusion of the BOCC, Saline County, Kansas, its officers, commissions, agents and employees as additional insured's.
- f. Depending on the services requested in the procurement, additional or specialty coverage's or specific limits of coverage may be required. The amounts and types of insurance required will be detailed in the bidding or purchase document.

## 27. Contract Clauses

The BOCC requires the inclusion in County contracts clauses providing for adjustment in prices, time of performance or other contract provisions, including but not limited to, the following subjects:

- a. Liquidated damages as appropriate.
- b. Specified excuses for delay or non-performance.
- c. Termination of the contract for default.
- d. Term of contract and renewal clauses,
- e. Start dates, milestone dates, completion dates, and penalties for delay in completion.
- f. Compliance with Kansas Cash Basis Law.
- g. Appropriate performance and payment bonds and sureties when applicable.

- h. Liability and Workers Compensation insurance as required.
- i. All County contracts must be reviewed and approved for signature by the County Counselor before being executed.

28. Modifications for Changes

No agreement or understanding to modify this IFB and resultant purchase orders or contracts shall be binding upon the County unless made in writing by Saline County.

29. Order of Precedence

In the event of an inconsistency between provisions of the IFB, the inconsistency shall be resolved by giving precedence in the following order: a) the schedule; b) Instructions to Bidders and General Instructions; c) special provisions; d) other provisions of the contract, whether incorporated by reference or otherwise; and e) the specifications.

30. Additional Information

Additional information may be obtained from Administrative Resource Center at (785) 309-5810.



# BID CONDITIONS

A. SCOPE The scope of the contract encompasses four parts.

1. The purchase of one (1) 2022 excavator (the "equipment") as more clearly described in the County's general and technical specifications attached. (Attach information on length and of manufacturer's warranty).
2. "Guaranteed Repair Cost" of 5000 hours or seven (7) years from date of receipt of equipment of County, whichever event occurs first in time, as more fully described in detail elsewhere in these specifications.
3. Guaranteed Scheduled Maintenance Cost of 5000 hours or seven (7) years from date of receipt by County, whichever event occurs first in time, as more fully described in detail elsewhere in these specifications.
4. "Guaranteed Repurchase" as fully described elsewhere in these specifications.

B. BASIS OF CONSIDERATION

Bids will be evaluated on the sum of:

- (a) The cost of the equipment,
- (b) The cost of 5000 hours or seven (7) years Guaranteed Repairs for the equipment,
- (c) Cost of Guaranteed Scheduled Maintenance for the equipment,
- (d) Value of guaranteed repurchase of equipment,
- (e) County's performance experience with make and model.

C. GUARANTEED REPAIR COSTS

1. The successful bidder will be fully responsible for the total cost of repairs and labor to the equipment furnished in excess of the Guaranteed Maximum Cost of Repairs as shown above during the first 5000 hours of operation as recorded by the engines hour meter or seven (7) years from date of delivery, whichever occurs first.
2. In determining whether the guaranteed total cost of repairs has been reached, the cost of warranty repairs (including parts and labor) made shall not be included.
3. In determining the Guaranteed Maximum Cost of Repairs, the following shall apply:
  - a. County agrees to provide a proper level of maintenance on the equipment in accordance with the recommended normal maintenance requirements set out in the manufacturer's maintenance guide. Proper Documentation thereof will be kept showing that all such required maintenance was performed on the equipment. Bidder shall have the right to make maintenance inspections and recommendations regarding such maintenance and may make recommendations to County regarding proper procedures.
  - b. County shall notify bidder of the need for maintenance or repairs. County will determine that the work shall be performed in the County shop. In computing of the cost of repairs to be done by County, all County labor costs will be charged at the County's current shop rate. County shop rate is \$65.00 per hour, increases not to exceed 10% per year. Parts shall be charged for the actual cost less tax and shall be purchased from the authorized dealer for the original equipment manufacturer.

Unless determined that the work will be performed in the County Shops, the work shall be performed by bidder. Should bidder be unable to commence repairs within sixteen (16) business hours after being notified that repairs are needed and the nature of the required repairs is determined; and if bidder is unable to initiate repair and prosecute the same with reasonable diligence, then County shall have the option of repairing the equipment in its garage with its employees and with parts recommended by bidder. In such event, County shall not comment any work other than normal maintenance without the bidder first examining the equipment. Parts will be charged to bidder at County's cost. Labor will be charged as previously stated in paragraph b on page 2. The cost of such parts and labor cost shall be credited against the amount of the guaranteed repair and/or scheduled maintenance costs.

- c. If for any reason the equipment is not repaired with two (2) working days of the date of the notification, the bidder shall furnish County, cost-free, a similar piece of equipment for use until repairs are completed. Bidder shall not be responsible for any delays occasioned by strikes, war, civil disorder, or acts of God. In the event a similar piece of equipment is not available, or repairs have not been completed by the Bidder, a charge of fifty-five dollars (\$55.00) per hour per working day will be charged as machine rental directly to Bidder until which time a loaner machine is delivered or repairs are completed and county machine is back in Saline Counties possession. Rate shall not increase more than 10% per year.
- d. Payment to the bidder of Guaranteed Repair Costs shall be paid by County as repairs are made and billed to it. At such time during the period covered hereby the amount equals the amount bid in Items 4 and 5, bidder will assume for the balance of the required period all costs, labor and parts for all required Guaranteed Maintenance and Repair items to keep the equipment in a safe and satisfactory operating condition.
- e. County will maintain records reflecting pertinent repair cost information. The forms and means utilized by County in providing this information are not material so long as substantially accurate information is available. The successful bidder shall have the right to examine such records at any reasonable time. County will make repair cost records available for the examination in a timely manner. It shall be the duty of County to notify Bidder at such time as the full amount of the Guaranteed Repair/Scheduled Maintenance cost has been reached.
- f. In the event of a dispute between bidder and County as to the necessity of any repairs or which party shall be responsible therefore, the contesting party shall notify the other within sixty (60) days after such repairs have been effected or the parties have otherwise failed to reach agreement on any matter contained herein and their dispute shall be settled by a three (3)-man arbitration board. One member of the board shall be selected by Bidder and one member by County. A third member shall be chosen by the said selected members or, failing their ability to agree on such a third member, the senior district judge of the judicial district in which the County is located shall select such third party. Said board shall make its determination as to the respective liability of the parties and their decision shall be final.

#### D. OBLIGATIONS OF COUNTY

1. The equipment purchased will be operated by County personnel in County maintenance and construction operations and other purposes for which the equipment is designed.
2. County will assume responsibility for costs of repairs due to fire, windstorm, flood and rising water, theft, accident, vandalism, acts of nature, or neglect or abuse directly caused by County's personnel. The cost of repairs under

such circumstances will not be included in computing the grand total of guaranteed repair and scheduled maintenance in the event that the successful bidder intends to claim damage resulted from the same, County shall be provided a reasonable opportunity to examine the equipment before repair progresses beyond that determination.

3. County will assume at its expense and not consider part of Guaranteed Repair or schedule maintenance costs, all cost of fuel and fueling, and the application thereof, anti-freeze, cutting edges, shanks and tips, batteries, lights, glass breakage, cleaning, labor for changing fluids and filters, wiper blades and engine belts.
  - a. County will consider scheduled maintenance costs to include the following:  
Engine and hydraulic, transmission oils, all other liquid lubricants used in machine, all filters, including DPF filters at maintenance intervals sample kits for 5000 hours or seven (7) years, belts, and grease unless other arrangements are agreed to by County prior to bid award. Dealer will complete 1000 hour service; County will perform 250 and 500 hour service.
  - b. County will consider all other component repair/replacement to be covered under the Guaranteed Repair Cost and/or machine warranties.

#### E. GUARANTEED REPURCHASE AGREEMENT

1. The bidder shall guarantee a repurchase price (trade-in allowance or a minimum bid) from delivery to 5000 hours or seven (7) years, whichever occurs first. Guaranteed repurchase price is defined as:
  - a. A guaranteed trade-in value should County decide to purchase new equipment in a future bid call.
  - b. A minimum bid to be made by the bidder to the County in the event it elects to dispose of machine by means/reasons other than a trade-in.
  - c. The trade or disposal of machine shall be held within sixty (60) days after the expiration of the contract term of 5000 hours or seven (7) years whichever occurs first.
2. In the event the equipment subject to the Repurchase Agreement, while in possession of County, is either totally destroyed or partially damaged to the extent that the damage is beyond repair and is considered a total loss because the cost of reconstruction or repair exceeds the guaranteed repurchase price, due to County negligence, abuse, criminal activity or an act of God, then the bidder is released for its obligation relating to Guaranteed Repurchase.
3. In the event County disposes of the equipment, rents, and leases or sells the same before the times specified herein, the obligation of bidder to repurchase the same shall automatically terminate.

#### F. PERFORMANCE BOND REQUIREMENTS

The successful bidder will be required to furnish performance bonds covering delivery, warranty, Guaranteed Maintenance, Guaranteed Repurchase as follows:

1. A bond in the amount of one hundred percent (100%) of the Total Guaranteed Repurchase price of the equipment offered. This bond is conditioned on the bidder complying with the requirements of delivery and warranty, guaranteed repair and Scheduled Maintenance and Guaranteed Re-purchase.

2. If for any reason Saline County should deem that the Guaranteed Repurchase agreement shall be exercised, the Bidder shall comply within 30 days of notice of forfeit said bond.
  
3. Performance bonds are to be furnished within seven (7) days of the notification of bid award. The date of the U.S. Postmark will be accepted as date of delivery of performance bonds. Bidder failing to supply required performance bonds will forfeit the bid and bid award, and bid bond. A cashier's or certified check will be accepted in lieu of bonds.

Bidders are to complete the Total Cost Worksheet in the included machine specifications and bid conditions, and return it with their pricing with the current factory specifications. Failure to provide this information will result in non-consideration of their proposal. A signed and returned worksheet is an acceptance, by the Bidder, of all terms and bid conditions, and specifications as listed and set forth by Saline County. It shall be the Bidder's responsibility to read and understand all specifications and bid conditions.

## MINIMUM SPECIFICATIONS

INSTRUCTIONS: Bidders shall complete every space in the “**BIDDER'S PROPOSAL**” column through use of the word “**YES**” to indicate that the item being bid is exactly as specified. If item Being bid is not exactly as specified, use the word “Exception” in the proposal column and Describe the exception to specification on a piece of paper.

### SALINE COUNTY ROAD & BRIDGE

**EQUIPMENT TYPE:** 46,000lb to 48,000lb machine 2021/2022 Excavator – All with standard packaging and these options

BIDDER'S PROPOSAL	FEATURES	SPECIFICATIONS
<b>OPTIONS</b>		
Bidders Proposal		
	Long track undercarriage 32" track pad width center to center no larger then 8' 9' 6" arm length	
	Cab heat	
	Air-conditioning	
	6 cyl turbo diesel or 160 hp minimum	
	All hyd. Operation-function and pilot, JD pattern, High flow hyd	
	Hyd. Jrb Coupler main pin thumb, installed *Quick coupler to be on remote switch mounted in the cab be able to have wrist a twist and thumb selectable	
	Ditch/slope swinger bucket-72" electric over hyd. Operation ,rocker button on right joystick	
	Thumb width at bucket end not to exceed 20"	
	GP bucket 40-42 with replaceable tips	
	32" triple grousers	
	Auxiliary hyd. For thumb, swinger bucket and coupler installed and rock bucket. Case drain installed <b>Alternate: for Forestry mulcher/Forestry guards, extra set of blades, include cost of blades be able to cut, mulch 12" or greater</b>	
	Standard counter weight	
	Wipers-front washer's front	
	Cold weather package	
	Product link with capabilities software push, data logging, histogram, trend mapping	
	Work lights, beacon light	

	Outside mirrors
	24 Volt to 12 Volt – 30amp converter
	Provide walk around and instruction on the operation of the machine
	Upon delivery provide owner’s manual, parts and service manuals

## WARRANTY

Bidders  
Proposal

Warranty: Included in machine sale price: Base Warranty is 12 Months with Full Machine Coverage, PLUS Total Machine Extended Service Coverage with travel, out to a total of 84 Months or 5,000 Hours, whichever comes first

## DELIVERY:

F.O.B. Saline County Road & Bridge 3424 Airport Road, Salina, KS 67401

For further information or questions contact Darren Fishel (785) 826-6527 [darren.fishel@saline.org](mailto:darren.fishel@saline.org)

# TOTAL COST BID WORKSHEET FOR (1) 2021/2022 EXCAVATOR

1. Manufacturer \_\_\_\_\_ Model \_\_\_\_\_  
Unit price \$ \_\_\_\_\_ 1 - \$ \_\_\_\_\_
2. Guaranteed Repair (Not to exceed)  
(Parts and labor from delivery to 7 yrs or 5000 hrs, whichever comes first)  
Unit price \$ \_\_\_\_\_ 1 - \$ \_\_\_\_\_
3. Guaranteed Scheduled Maintenance Costs (Not to exceed)  
(Cost of filters and lubricants from delivery to 7 yrs or 5000 hrs, whichever comes first)  
Unit price \$ \_\_\_\_\_ 1 - \$ \_\_\_\_\_
4. Total of Items 1 through 3 \$ \_\_\_\_\_
5. Guaranteed Repurchase  
(Anytime from delivery to 7 yrs or 5000 hrs, whichever comes first)  
Repurchase Total 1 - \$ \_\_\_\_\_
6. Total –Item 4 Less Item 5: (total cost bid for 1 unit) \$ \_\_\_\_\_

Dealer: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_